



# IRUVX-PP WP6

Collaborations with Industry

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A Kvick MAX lab



# Definition of industry sectors involved

- Identification of key industry sectors
  - Basic list to be circulated by email
  - Hierarchical classification (e.g. ITER)
  - **Need all beneficiaries to provide their current classification system**
- Defined by type of engagement
  - Early stage construction
  - Maintenance
  - R&D
  - Exploitation etc

**To be completed end year 1**



# Establishing communication tools with industry

- Tools to interact with industry
  - Searchable database of companies (compare best practice e.g. UK – SIKTN, CERN, ITER etc)
  - Portal
  - Opportunities bulletin for tenders to be sent through e-alert (demonstrated to work well)
  - Workshops for meet the buyer and technology transfer – general knowledge exchange (date to be fixed)
  - People – Industrial liaison
  - Industrial Advisory board terms of reference



# Common procurement needs and supplier selection criteria.

- Maximise WP0 intranet to make efficient communication between beneficiaries for common procurement needs.
- Supplier selection criteria - to both protect the beneficiaries from a supplier that will fail to deliver and protect the supplier by preventing a supplier being selected who lacks the capacity to deliver.
- Criteria could include:
  - Annual turnover of company
  - Number of employers
  - Recommendations/references from previous customers
  - % of overall orders from largest customer
  - Is an apprentice scheme in place/average age employees



# Protecting IPR in technology transfer

- Opportunities for technology transfer
  - Technology market evaluations – identify suitable markets – establish process
- Collect current TTO procedures – IPR protection from all beneficiaries to determine similarities and differences → booklet on IPR

To participate in discussions:

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